# Member Profile Updates

1-17-23 Client Roundtable



# **Question:**

What's your biggest pain point with your member data?

# **Purpose of Profile Update Check-Ins**

- Clean up old data
- Enhance/add new fields
- Make it EASY (for you and your members)



# PropFuel is a win-win solution!

#### For You:

- 1. Want/need this info
- 2. Reduce timeline for replies
- 3. Use connectors to write-back data without manual entry
- 4. Update over time (not just when they sign up)

#### **For Your Members:**

- 1. Helps ensure deliverability
- 2. Need it to be easy (no login)
- Allows them to share interests to increase relevance
- 4. Periodic reminders so they don't have to remember



# **Question:**

# What fields are you hoping to update this year?

#### Alternate Email Address



You probably know this already, but... Given the dangers that companies are facing as they quickly ramp up their operations, HR professionals are in high demand now. The Great Resignation is upon us. We want to make sure we stay connected with you even after you get swept off to your next great career adventure.

Do you have a personal email address to note in your member profile in case your primary email no longer works? If so, you may win a PIHRA branded gift!

Yes

No

# WIIFT? (What's in it for them?)

PIHRA captured **236** alternate emails, and counting...



# **Magazine Preference**



Hi,

For more than 100 years, MSTA has produced School & Community magazine, sharing the stories of Missouri educators like yourself.

Did you know we also offer School & Community as a digital publication?

We want to make sure you're receiving the magazine in the format you enjoy best.

How would you prefer to receive School & Community magazine?

**Digital Only** 

Keep mailing a print version

66

We have [17,023] members who could receive the physical magazine but instead have opted for digital only...That represents a cost savings of [\$34,216] per year for the organization.



-Missouri State Teachers
Association



#### **Current role**

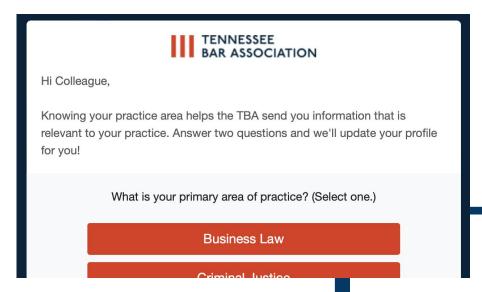




**5,925** individual fields were updated in Salesforce via this single campaign.



# **Primary and Secondary Area of Practice**



**2,303** primary area of practice fields filled + **1,754** secondary areas of practice fields filled.



What is your secondary area of practice? (Select one.)

Administrative Law

Adoption Law

Animal Law

Annallata Draatica



#### **Scientific Area of Interest**



#### Tell us more about yourself

Answer the question below so we can tailor your experience and provide content that interests you.

What scientific topic is of most interest to you?

Antimicrobial Agents and Resistance

Applied and Environmental Science

Clinical and Public Health Microbiology

Clinical Infections and Vaccines

#### WIIFT?

(What's in it for them?)

**3,292** fields filled with a single check-in... SO FAR

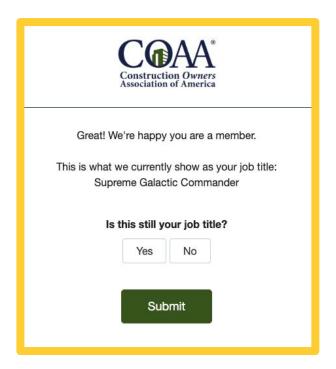


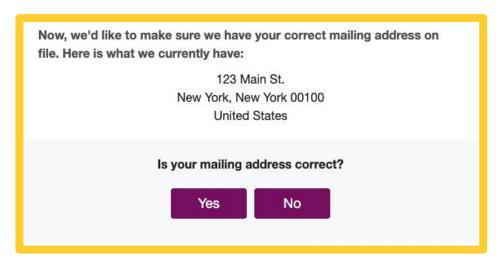
#### Other Questions to Ask...

- What is your preferred first name?
- Is this still your title?/What is your current title?
- Is this still your correct graduation date?/When is your anticipated graduation date?
- What is your alternate phone number?
- Is this still your correct mailing address?/What is your current mailing address?
- What is your birthdate?



### Show your contacts what data you already have

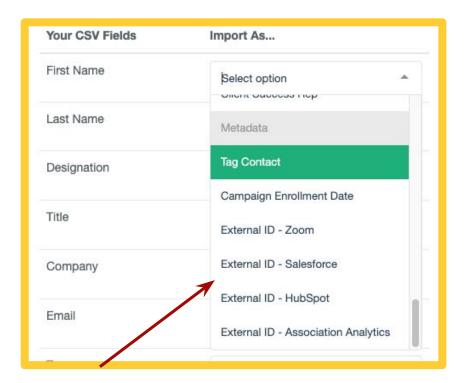




**ProTip:** Don't forget to set the **Default Personalization Value** for your custom fields.



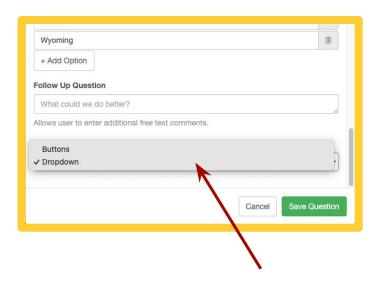
- Profile updates can only occur if the contact is either:
  - Pulled in through a connector, or
  - Imported into the campaign with the External ID field mapped to the correct system





#### Use Dropdowns for long lists

- This is selected when you create your question
- You can also select variable or full width buttons

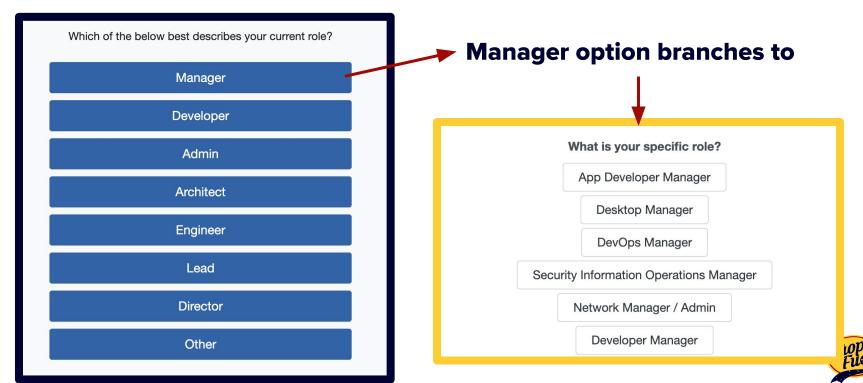




**ProTip:** PF can only write back to single-select, open text, date or checkbox fields.



Use branching to narrow choices



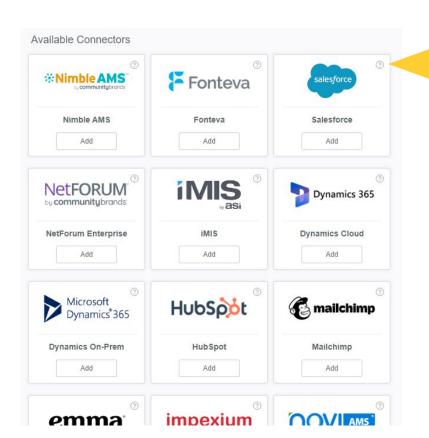
- Create new fields in your AMS to capture new data
- Not everything has to be an AMS profile update
  - (...and not everything can be)
- Profile update limitations
  - Cannot update multi-selects
  - Can update single-select, open text, date or checkbox fields.
  - Can't update Parent, Company, or Linked records, only individual
  - Each connector is different check the documentation and/or have a conversation with your Client Success Manager



# TEST THE CHECK-IN



### Check our help documentation for connector details!



#### Click the?

under Settings/

Advanced/Connectors

